silverlake
SYMMETRY AT WORK

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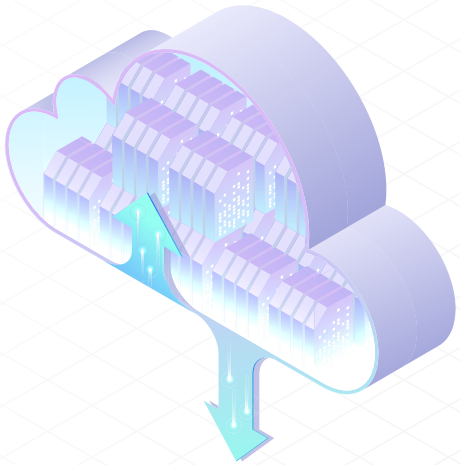
Cloud natives deliver superior digital experience



Organisations use cloud to boost business performance, drive strategic outcomes and enable breakthrough innovation — not just to deliver IT services in a more flexible and efficient way

The system that runs Silverlake Axis is now on cloud!

We are reaping the benefits of value creation from cloud through our own digital transformation.

As a technology company we are dynamic, fluid and constantly evolving with times in leading digital transformation.

Cloud is now the "default platform" for innovations such as cybersecurity, Internet of Things, artificial intelligence and machine learning. Silverlake's cloud native platform has greatly reduced the complexity in provisioning a robust, highly available digital banking platform with speed to market.

The pandemic and the downturn after stalled many digital initiatives for banks around the regions. However, banks that have leverage a digital co-core strategy and agile cloud-native capabilities have made huge progress.

Banks that have invested in cloud have been able to reduce digital development time from years to months, weeks and even days – making a superior digital experience a faster reality when customers are forced to embrace digitalisation, whether they are ready or not.

> Cloud will continue to be a significant foundational pillar for collaboration, innovation, and transformation for financial services for the foreseeable future.
>
> The COVID-19 maelstrom has significantly accelerated the demand for digital transformation, whereas technology investments are under more scrutiny to deliver more for less. This has urged organisations to pivot to cloud services to secure scalable, resilient, available, and agile IT operations to be most effective.
>
> *- Sneha Kapoor, research manager, IDC Financial Insights*

These banks have managed to keep 'Business as Usual' whilst implementing new initiatives to address new customer segments with end-to-end digital offerings within an accelerated time frame.

Now Silverlake Axis walks the talk with our cloud journey!

Return on cloud investment

88%	Expand existing product/service revenue
83%	Reduce/optimise costs
83%	Reduction in business and regulatory risk
81%	Generate revenue from new products and services
82%	Develop new ideas, approaches or methodologies
75%	Expand into new markets

Source: Deloitte Future of Cloud Survey



Agrobank halves processing time with new core banking system

Agrobank, Malaysia's leader in agriculture financing, updated its core banking system with Silverlake Axis and IBM Malaysia. The bank saw how digital transformation was able to yield great productivity, improve operational efficiencies and elevated customer satisfaction.

> The implementation of the new core banking system enables Agrobank to enhance its operations' stability, security, resiliency and successfully reduce 50% of overall business processing time and management. As a result, the bank improved customer satisfaction in 192 locations across Malaysia.
>
> *Tengku Ahmad Badli Shah Raja Hussin, President/Chief Executive Officer*

Bank Islam Brunei Darussalam (BIBD) retains digital leadership

BIBD's journey with Silverlake Axis started in 2011 by gradually offering digital capabilities that eventually saw the bank win multiple awards and achieve customer growth. At that time, it became the first bank in the kingdom to provide comprehensive banking services on mobile devices.

The bank has succeeded in its digital transformation because it had a clear roadmap from the beginning and is now well on its way to delivering a seamless omnichannel customer experience, built around configurable customer journeys.

Silverlake Axis partners with trade finance leader Finastra

Silverlake Axis has entered into partnership with Finastra across ASEAN and will be the exclusive reseller for Finastra's cutting edge solution in the region. With our vast expertise & experience, the new Silverlake Vision Trade Finance will be a solution that can add value to our customers. Finastra is consistently in the top quadrant of most analyst reports in these areas and this partnership could bring our trade finance solution to the next level.

Silverlake Axis together with Ancileo aims to improve the insurance industry

Silverlake Axis has invested into Ancileo to modernise insurance model distribution, as well as forge the way towards the banking and travel insurance ecosystems globally. The objective is to combine our strength to become more adaptive, creative and resilient in establishing new distribution ecosystems.



> Our investment in Ancileo arms Fermion with the right ingredients to grow exponentially, as well as expand into the travel and hospitality sectors.
>
> *Peter Miller, CEO of Fermion Group*

Corporate Events



Silverlake Axis & IBM Roundtable

23rd June 2022



> Redefining banking transformation is not just about growing products or bottom-lines; it is about growing our roles, both as enterprises and as individual practitioners in a hyperconnected market.
>
> *Jason Lee, CEO, Silverlake Holdings*

IDC & Silverlake Axis Digital Roundtable

23rd June 2022



> At the outset of 2023, we know that transformation in banking will come with different themes, driven by the unique conditions and context of the organisation. Some banks will pursue ambitious overhaul, others will be oriented towards process transformation, while others still will undertake iterative and piece-by-piece core transformation. The nature of core banking transformation will be the call of the bank, decided on mainly by what the business requires.
>
> *Michael Araneta- IDC Analyst*

World Digital Economic Forum

28th June 2022



> It is important to have a digital champion that not only appreciates and understands digitalisation but also able to align these concepts into the practicalities of the organisation's business needs. The digital champion must be able to relate how much revenue this investment can bring and how much cost savings it can deliver to get buy-in.
>
> *Othman Abdullah, CEO, Islamic Finance and Innovative Services, Silverlake Group, Malaysia*